

## **Dena Walker – Yuba City Council**

**Occupation: Sales Development/Realtor**

**Age: 54**

I have been an active Food Service Representative and resident of the Yuba City community for over 36 years. During that time, I've established long lasting client relationships with large and small business owners within the community. My vast knowledge on customer service, business structure, industry trends, marketing and financial logistics help me to stay engaged with my current and potential clients. Coordinating with foodservice producers to ensure demands and shipping needs are being met, has attributed to my strong sense of leadership and drive to ensure the business needs are being executed to their fullest potential. A large portion of the success of these business owners, depends on the city structure, budget and leadership within the community. My sales experience in the food industry is a spring board to get my Realtors license where I utilize my skills in problem solving, negotiating and communication. I am consistent with updates on regulations for food sales for the school lunch nutrition programs. Also, very supportive in donating and volunteering for numerous fund raisers within the community. As a long standing member of the community, I'm eager to utilize my knowledge and skills by making a difference in the community.